

(\$000)	Annual Plan	YTD Plan	YTD Results	\$ Variance
Revenue from Goods and Services Sold	(b) (5)		31,326	(b) (5)
General Revenue			31,326	
Export Surcharge			0	
Other Surcharges			0	
Less Acq Trng Fund Contrib.			0	
Net Revenue			31,326	
Cost of Goods and Services Sold				
General Cost of Goods			743	
Freight, Inbound			0	
Inventory Adjustments			0	
Credit Card Fees			0	
Total Cost of Goods and Services Sold			743	
Gross Margin			30,583	
FAS Operating Expenses				
Business Unit Expense			28,935	
Operating Expense			26,512	
Mgt. Expense			602	
Rent			1,969	
Facility Rent			0	
Office Rent			1,969	
Outbound Transportation and Inventory Expense			0	
Inventory Transfers			0	
Time Discounts			0	
Transportation (Outbound)			0	
Fleet Vehicle Related Expense			0	
(Profit)/Loss on Vehicle Sales			0	
Maintenance and Repair			0	
Petroleum			0	
Misc Vehicle Costs			0	
Other Cost of Operations			(148)	
Annual Leave Liability			(116)	
Bad Debt			0	
Claims/Other			(13)	
Employer Contributions to Benefits			(20)	
Depreciation & Amortization			176	
Administrative Equipment			176	
Building & Land Modifications			0	
Operating Equipment			0	
Information Technology Software			0	
Leased Assets			0	

(\$000)	Annual Plan	YTD Plan	YTD Results	\$ Variance
Executive Direction, Planning, & Support	(b) (5)		38	(b) (5)
Executive Direction			38	
Commissioner			38	
Regional Commissioners			0	
Office of Enterprise Strategy Management			0	
Office of Policy and Compliance			0	
Office of Stakeholder Engagement			1	
National (CO)			1	
Regional Account Mgmt			0	
National Marketing & Communication Division (NI			0	
NCSC			0	
Internal FAS IT Support			(1)	
FAS IT Systems			(1)	
System Development Capitalization Offset			0	
FAS-ST costs			0	
General Management & Administration			8,309	
Administrative Services (OAS)			574	
Chief Financial Officer (CFO)			927	
Centralized CFO Support			706	
FAS Support			74	
FAS Financial Service Centers (FSC's)			147	
Chief Information Officer (CIO)			4,522	
Centralized CIO Support			4,476	
FAS IT Services (IQ Staffing)			47	
FAS IT Services (IQ Admin Systems)			0	
Office of Human Resource Mgmt (OHRM)			1,006	
General Counsel (OGC)			316	
Governmentwide Policy (OGP)			90	
Other GM&A			874	
Total Operating Expenses			37,458	
Operating Results Before Provisions/Reserves			(6,876)	
Provisions/Reserves				
Provision for Asset Replacement			0	
Business Reserve			0	
Investment Reserve			15	
Total Provisions/Reserves			15	
Extraordinary Adjustments			0	
Prior-Year			0	
Other Adjustments			0	
Total Cost of Operations			38,217	
Net Operating Results			(\$6,891)	